Present Tony Warren, (chairman), John Howe, Belinda Hopley, Peter Bice, Matthew Walker, Faith Robinson,

Apologies: Jo Davis, Noni Seagrim. **In attendance**: Kerry (by phone from 6:15) Ian Curtis at 6.46pm. Helen Rich, Jacky (Jax) Barlow (part meeting), Sue Warren (part meeting).

Conflicts of Interest declaration: None

Acceptance of minutes of meeting held 1 June 2018.

MOVED John Howe, Tony Warren

THAT the minutes of the SMC meeting of 1 June 2018 be accepted

Carried Unanimous.

MOVED John Howe, Peter Bice

THAT the minutes of the In Camera meeting of 1 June 2018 be accepted

Carried Unanimous. Against: Kerry Fowler-Smith.

Note: Kerry said that she is not endorsing the IDP section of the In Camera Minutes mentioned above.

Business arising from last meeting (action log review)

Minutes	Who	What
19 July 2016:	Kerry	2015 Quilty bibs,: ongoing, Kerry to follow up again.
January 220	Noni	Research/Purchase flip book program, ongoing
230	Kerry	Play by the Rules agenda August?
238	Jacque	online membership forms, no progress, ask Noni to pursue
238	John	Jacque re overdue payment for vest. Sent email and will send Invoice.
Mar 18: 3	John	Email AGM checklist to all ongoing .
3	Tony	Jacque re overdue return of Burraga ride stationery folder. John to follow up.
10	Kerry	Change NSWERA address from Tom Mc to John ongoing, ongoing
13 April: 32	Matt	Contact vets and update list ongoing
62	Faith	Contact Kerry re email lists for members. Ongoing
62	Peter	Contact ride committees re AERA vet fees. Ongoing
68	Kerry	Neil re printing Intro books to value in original agreement with Maxxis, confirm quote first. Quote unchanged, will proceed next week.
73	Peter/All	Update portfolio descriptions, everyone to check accuracy of current PD. Ongoing
74	John/Bob Peirce	Rolling 12 month budget/table of expected expenses. Ongoing
74	Bel/sub comm	Funds allocated to signs and volunteer bibs. Signs ready for printing. Bibs about 600.
75	Kerry	Kiwarrak, Wingello, Brookvale ROs re DQ riders returning prizes OG.
75	John	Invoice NRZ re ride fees. On going
76	?	Letter to rider at Mudgee with kicking horse. Belinda to send necessary information to Kerry for the letter.

Jacky said people have thanked the Association for the fuel vouchers received.

Issue with horse observed bleeding from the nostrils: Owner provided information which was discussed in camera, without other visitors present. Response as agreed.

Secretariat Report & Ride Calendar (Jacky Barlow, Jo Davis)

PART 1: MEMBERSHIP NUMBERS

	2018	2017	2016	2015	2014	2013	2012
Adult	317	399	413	438	410	442	453
Junior	47	49	50	50	29	40	47
Intermediate	34	24	31	32	31	24	
Associate	13	15	20	20	20	30	35
Honorary	8	7	6	6	6	6	6
Total	419	494	520	546	496	542	541

Newsletter 145	195 2	3 226	233	233	330
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PART 2: RATIFY NEW MEMBERS

DATE	FIRST NAME	LAST NAME	NUMBER	CATEGORY	ADDRESS
01-06-2018	Jane	Paroissien	141443	Senior	ARKELL
07-06-2018	Erin	Montgomery	141444	Junior	MEDOWIE
26-06-2018	Gary	Sim	141445	Senior	SACKVILLE NORTH

MOVED Belinda Hopley, Peter Bice

THAT the new members be accepted and their names published in the newsletter. **Carried** Unanimous.

PART 3: RIDES CONDUCTED - ENTRIES RECEIVED.

Ride Name	Date	Intro	Train	80-99km	100-119km	120-159km	160+	TOTAL
Wingello	26-5-18	178	65	103				346
The Rock	9-6-18	10	27	57	23	13		130
Wandandian	24-6-18	52	33	53				138

PART 4: STOCKTAKE Logbooks 2 in 1 17 Logbook covers 11

PART 5: ENDURANCE HORSE REGISTRATIONS (Year to Date)

ANNUAL - 23 LIFETIME - 27

PART 6: OTHER BUSINESS

Rides for approval -

Wingello - 25/26 May 2019 - 5,10,20,41/61,80km. **Approved**

Mudgee - 12 May 2019 - 10,20,40,80km. Approved

Bullio Cup – 3-4 November 2019 – distance change – 5,10,20,40,80km plus 80km 1star. Approved

New Italy – 18-19 August – Dual Affiliation. Approved

Ian Curtis left the meeting at [8:47].

Discussing State Vet Panel: Three people, independent of the SMC as a source of advice and first options for interstate Quilty vets ect.

Standing Items

2018 AGM

Resolved that the NSW AGM will be on 2 March 2019 in Windsor. Every year we have problems with having time to print and send AGM info with proper notice. The later date will provide time.

State Champs 2018 (Tooraweenah): In John's report – see elsewhere in these minutes.

Maxxis Project (Emily Streckfuss chair, Kerry Spratt, Bec Hogan, Renee Kirk): Nothing further to report. Rider booklets to be printed.

AERA meetings Draft Constitution

Kerry said this has been a regular phone hook-up on Tuesday nights for 18 months. With the help of the AERA lawyer it is going to the AERA meeting as hopefully a final draft. Key points: State Associations are the members, with scope for honorary members. Cannot have organisations sitting at meetings, need people to sit on seats, representatives of the State members will be the Committee of Management, which will be proportional like presently.

At the AGM and any special meetings, States will be represented by delegates on a proportional basis as now. Role is to accept financial reports ect, delegates at the AGM might conduct ballot for committee members, same as our members at an AGM. Currently we have governance problem in that Delegates are worth different numbers of votes eg NSW delegates' vote is worth 150 each, SA delegate vote is worth 68. Another problem is that the members and the Committee of Management are the same people, no separation. Australian Sports Commission don't recommend this. New Constitution will keep the weighting in favour of the bigger States by having more committee members and delegates from those states. Provision for tele conference meetings, important to save money and allow extra meetings if needed.

Anyone who is interested, please have a read through the draft Constitution and get back to the AERA delegates with any comments or suggestions.

NSW Office of Sport grant project: Belinda Hopley (chair), Jacque Wright, Peter Bice, Adeline Gibson, Clare Feary

Vests and signs being organised. PDF to be completed by Ian Curtis (thanks Ian). Belinda asked to get a second quote.

New members incentives

Belinda mentioned Intermediate teams event. Noted we need implement Bec Hogan's idea from the AGM, and should ask Bec for ideas.

Committee Reports by previous portfolio holders

Tony Warren: President: No report.

Peter Bice: VP, AERA, Ride Standards/Feedback, Governance, Child Protection: No report.

John Howe: Treasurer, Newsletter, Zone 2 Delegate

I have sent you a copy of the updated profit and loss as a separate email. See Annexure A to these minutes.

As at lunchtime 3.7.2018 we had the following cash funds:-

Credit Card :- \$507.14 Cheque Account \$26,491.06 IBD 13.2.19 \$20.436.06 IBD 5.1.19 \$15,086.69 IBD 8.8.18 \$10,209.22 Total \$72,730.17

From the profit and loss sheets, I'd like to highlight that:-

Our membership fees are up \$3,764.56. Income from ride entries is up \$3,595.44

Last year we had a development grant of \$25.000.00 which gave us a "false" profit margin. The \$25,000.00 was earmarked for very specific purposes. To date if we were to take this point, last year, minus the \$25,000.00 grant, we are actually \$6,800.67 ahead.

The increase in ride fees has more that vindicated our stand on ride bookings i.e., one ride per weekend only. Ride numbers are up and subsequently revenue. Thank you to Jax who has reminded Ride organisers of the \$5.00 fee increase from 1st July.

I have tried to find the minutes of the meeting where it was ratified that we would pay the Minutes Secretary \$30.00 per hour for every hour and part hour meetings went past midnight. I have not been able to find same, I did contact Greg Moore who was President at the time and he has verified that this is the case. Therefore, I'd like to pay the Minutes Secretary accordingly and will move the appropriate motion as part of my report.

I have invoiced LERC for last year's State ride buckles. I have also found the motion re the NRZ and fees and a starting date, QERA will be receiving the appropriate invoice. These two extras will assist our annual bottom line.

I am also sending Jacque Wright an invoice for outstanding debt in regard to her jacket, \$55.00.

Newsletter:- The newsletter will be out on time. The Advertising in the Newsletter is again taken by Carol Dixon Smith, Franco Saddlery and coming into the front inside cover, Con Bousianias.

I propose that from next year, as discussed at the last SMC meeting, that access to the newsletter via the website be at the rate of \$20.00 per annum. It will cost more to get a hard copy as is currently the case. Regardless of the medium the Newsletter is produced in the Editorial costs are fixed.

Zone Two:-Zone Two is now ready to host the upcoming NSW State Championships at Tooraweenah on the weekend 13, 14 and 15th of July. The 160km ride will start midnight, Friday and the 80km will start at 5.00 on Saturday. To date approx. 35 have pre nominated for the 160km ride and about 30 for the 80km ride, late entries are still being sourced and accepted. The major sponsors for the ride are:- NSWERA, LERC, Tamworth and Districts Endurance and Gilgandra Shire Council. If you're not riding, please consider coming along to share in the atmosphere and consider Volunteering for the weekend. Zone two the best in the west.

NSW State ride:- All is in readiness, the Vet Team will consist of Nadine Allen H.V, Kym Hagon who will assist in all matters. Treatment Vet will be Dr Timms from Dubbo. There will be tree line Vets to assist. Nadine will supply all drugs and fluids that may be required.

A Vet hospital area has been set aside. Chief Stewards; Peter and Jeff Bonham, John Howe. Swabbing Steward. Belinda Hopley. Timing, Electronic and backup C.S Tom Mc Cormack. I have sourced the scanner from Haydn Fisher. Oso are to return the State Cup and all other trophies and rugs have been sourced.

I have engraved 15 State Buckles for presentation on the day. Any one missing out on the day will receive their buckle within 2 weeks suitably engraved with year, horse and riders names. Kind regards, John.

Peter Bonham doesn't have a CS vest. Belinda advised Peter to take this up with Jacky Swan and will lend her CS vest to Peter.

John said we are going along reasonably well. 12 more rides to come, the ride calendar is working well. We are on track and shouldn't have a loss his year.

MOVED John Howe, Belinda Hopley

THAT the treasurer's report is accepted and the accounts be paid. **Carried** Unanimous.

Kerry Spratt: Secretary, Public Officer, AERA, IDP, Grants

Problems with the NSWERA website recently due to expiry of our Domain name. After speaking with our current web manager, Steve from Avon River, we should move the domain registration hosting to him. Kerry will approach Platypus(current domain name host) to get the transfer code. Put domain name renewal on the timeline being kept by Jacky Barlow.

Resolved to transfer our registration for the NSW ERA.asn.au Domain Name to Avon River. We are an .asn and we could be a .com.au. Originally .asn was cheaper. Steve suggested we should take out registration for nswera.com.au to prevent anyone else from having a domain name very close to ours, noting most people expect a domain name to be .com not.asn. Continue using .asn for the foreseeable future.

Resolved to take out registration for nswera.com.au.

Resolved to accept Talea's resignation. Portfolios need to be transferred to Jo and Noni.

Jo Davis: Ride calendar

The Rock, Bom Bom, Wandandian and Bago rides have been run successfully since our last meeting.

- The Rock had a total of 130 entries over the weekend with 99 of those being successful. (76% completion rate)
- Bom Bom recorded 77 riders with 59 of those being successful (76.6% completion rate).
- Wandandian recorded 138 riders with 129 of those being successful (93.5% completion rate).
- Bago will have to insert later as results are not available on AERASpace

Upcoming rides include NSW State Champs, Zone One Champs and Currowan.

Ride booking forms received for approval

2018

- Bullio Cup Amended ride booking new name and new distances (now running rides both days) 3/4
 November 2018
- New Italy Northern Rivers for Dual Affiliation 18/19 August (Is the same weekend as Scenic City 20/40)

2019

- Wingello 25/26 May 2019
- Mudgee 11/12 May 2019

Ride Booking Procedures – final version is now on the website, and sent to Helen for inclusion in the next newsletter. Have sent to Peter for sending out to the RO forum via Facebook Messenger. Once this done I can start contacting Ride Committee a month out from ride asking about officials etc. Peter can I please be added to this group so I can communicate things like this in the future?

2019 already shaping up nicely with April and May filling up. We may need to send out an EOI for an Easter Carnival and probably need to think about sending out EOI for 2019 NSW State Champs.

WEBSITE/STATIONARY

With the resignation of Talea, I have (kind of) assumed these roles. Website has had many updates since the last meeting and I am happy to continue to do so. I will also organise a logon for Noni as backup.

If anyone notices anything incorrect or needing updating on the website, please email to me so I can rectify.

We have had a few issues with the website this week, the domain needed re-registering. I believe that this is in hand and the website should be back to normal ASAP.

Matthew Walker: Horse Welfare, Early Warning System, Vet Liaison, Biosecurity

This month I have learnt how to access AERASPACE login.

- Corresponded with the Tumut treatment vet.
- Drafted letters to owner of horse observed bleeding from the nostrils
- Finalised organising NSW ERA Vet accreditation course.
- Picked up Maxxi bibs.
- Organised swabs kits for State Champs.
- Vetted in Qld.

Spent countless hours analysing the Invasive Treatment statistics of Hendra vaccinated versus unvaccinated horses over last 4 years. The maths is scary. Will discuss further on night. Matt

Belinda Hopley: Zone 5 Delegate, Chief Stewards and TPRs

Wingello report: 4 horses treated, one rest order. Very well organised with more help than last year. Track well marked. Bago: one treatment with rest order.

TPR School to be held at Shahzada. Noted advice to keep entry forms for 5 years. Belinda asked if we could have the minutes on line. Agreed that the summary reports could go on the website. Noni and Jo will post these reports, to be provided by Kerry.

We no longer have a rule requiring membership cards to be presented when entering a ride. While this is the rule, it can be very useful if cards are viewable at time of entry. Belinda wants it recorded that 'If there is an issue with membership not being clear on AERAspace at a ride that you need to present your membership card to enable you to do the ride."

Jacque Wright: Promotions: No report.

Faith Robinson: Zone 1 Delegate,

Paperwork for St Albans Training Ride has been approved by NPWS. Q60 plans are coming along with a slight change to the second leg removing one of the three big hills that were in it last year. New scales are to be purchased.

Peter asked if it would be ok to get new scales and then invoice the NSW SMC for 50% of the cost. Discussion on the original concept of items allocated to the zones: after the initial allocation by NSW ERA, zones were to replace items as needed.

Stationery, International, website - to be assigned

Jo is happy to continue on with Website with Noni to be backup. Resolved to confirm this arrangement.

Noni Seagrim: Facebook, Merchandise, Zone 4 Delegate, AERA, website

Zone 4: The Snowy Zone Championships were hosted at The Rock over the June long weekend. Running in conjunction with the Australian FEI Championships, a total of 107 competitors entered the AERA events and 23 competitors in the FEI events. The rain in the preceding few days saw the track a little slippery for the 25km and 40km rides on Saturday but in almost perfect condition for the main rides on the Sunday and it held up very well. Many thanks to Col, team OSO and the extended crew of helpers in all aspects for a well-run event. The next ride for the Zone is Scenic City introductory and intermediate rides on the 18th of August.

Facebook: Not a lot to report, posting notices as required and reaching a good number of members this way. **Merchandise:** Team uniforms have been ordered for State and I will take them up. Some ROs have been in contact regarding Intermediate rugs and I have organized those.

Track Preservation Charlie Gauci/Fiona Meller: No report.

General business & new business

State ride checklist: Belinda has written the MOU and will send it out for discussion.

Teams competition from AGM (how to implement) and Annual Teams: Bec Hogan will provide suggestions on how to proceed with this. Hold over.

Intermediate members (January item 225): This is the suggestions tabled by Adeline Gibson. Hold over (late hour). **Safe horse riding on public roads.**

Bec Hogan gave Matthew a proposal for safe riding. She has organised a survey on horse riding accidents. Bike riders are covered but if a horse rider falls off because it has been spooked by a car, then it is perceived as just a horse accident. Even though it was caused by a motor vehicle.

Invasive treatment statistics

Matthew read out statistics on Hendra vaccination over the years and would like to give the data to a statistician for analysis. Agreed that all the information will be sent to Kerry also, for analysis by a bio statistician for comparision.. Kerry stressed the need for all identifying information to be removed, and is ok for Matt's project to go ahead subject to this condition. **Faith left the meeting at [11:22].**

MOVED Matthew Walker, John Howe

THAT Matthew Walker submit the invasive treatment statistics that he has collected to Catherine Scheirmann at

the University of Sydney veterinary facility at Cobbitty for bio statistical analysis.

Carried Unanimous. AERA financial payments

Matthew asked about the AERA pays for AERAspace, depreciation costs, who is paid and what they are paid. John suggested that Matthew read the AERA minutes to see the amounts of money paid out. AERA should be asked what exactly the AERA own and what is the depreciation figure covering? Letter from David Summerville tabled and read, having been sent to Matthew. There is a rather large depreciation figure listed and \$55,000 supposedly lost on the SA Quilty. There are questions there to be asked. Matthew to send a copy of this email to the other AERA delegates. Send to Kerry and Noni. Kerry said the March financial statements were sent to everyone.

Future meeting dates: 10 August,

7 September,

12 October,

9 November,

7 December.

There being no further business the meeting closed at 11:34 pm.

Annexure A

N.S.W. ENDURANCE RIDERS ASSOCIATION INC.

PO BOX 6627 CHATHAM NSW 2430

Profit & Loss [With Last Year] January 2018 To May 2018

	This Year	% of Sales	Last Year	LY % of Sales
Income				
Income - Grants				
Sports Development Grant	\$0.00	0.00%	\$25,000.00	23.30%
Total Income - Grants	\$0.00	0.00%	\$25,000.00	23.30%
Income - Membership Fees	, , ,		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Membership Fees - Adults	\$33,327.29	37.30%	\$32,668.19	30.40%
Membership Fees - Juniors	\$3,777.25	4.20%	\$3,381.80	3.10%
Membership Fees - Intermediate	\$1,963.62	2.20%	\$545.46	0.50%
Membership Fees - Associates	\$190.92	0.20%	\$109.09	0.10%
Day Membership Fees - Training	\$745.44	0.80%	\$454.54	0.40%
Day Membership Fees - Introd.	\$1,109.10	1.20%	\$300.01	0.30%
Family Membership Discounts	(\$1,489.98)	-1.70%	(\$1,509.10)	-1.40%
Discounted Membship Post 01/08	\$0.00	0.00%	(\$90.91)	-0.10%
Total Income - Membership Fees	\$39,623.64	44.40%	\$35,859.08	33.40%
Personal Accident Premiums In				
PA Adults	\$16,685.46	18.70%	\$12,290.90	11.40%
PA Juniors	\$818.17	0.90%	\$441.82	0.40%
Total Personal Accident Premiums In	\$17,503.63	19.60%	\$12,732.72	11.80%
Income - Ride Fees				
Ride Fees	\$14,540.89	16.30%	\$11,009.09	10.20%
Ride Booking Fees	\$100.00	0.10%	\$36.36	0.00%
Total Income - Ride Fees	\$14,640.89	16.40%	\$11,045.45	10.30%
Income - Annual Awards				
Dinner Dance Ticket Sales	\$3,049.10	3.40%	\$1,818.19	1.70%
Total Income - Annual Awards	\$3,049.10	3.40%	\$1,818.19	1.70%
Income - Sale of Merchandise				
Sale of Log Books	\$2,931.80	3.30%	\$2,918.18	2.70%
Sale of Clothing	\$425.45	0.50%	\$117.09	0.10%
Sale of Arrows	\$0.00	0.00%	\$210.91	0.20%
Sale of TQ15 DVD	\$0.00	0.00%	\$31.82	0.00%
Total Income - Sale of Merchandise	\$3,357.25	3.80%	\$3,278.00	3.00%
Income - Newsletter				
Newsletter Subscriptions	\$4,104.56	4.60%	\$4,336.37	4.00%
Newsletter Advertising	\$9.09	0.00%	\$200.00	0.20%
Total Income - Newsletter	\$4,113.65	4.60%	\$4,536.37	4.20%
Income - AERA Charges				
AERA End.H Rego L/Time	\$1,200.01	1.30%	\$1,527.27	1.40%
AERA End.H Rego Annual	\$409.11	0.50%	\$431.83	0.40%
AERA Transfer of Ownership	\$0.00	0.00%	\$200.00	0.20%
Total Income - AERA Charges	\$1,609.12	1.80%	\$2,159.10	2.00%
Income - Other				
Donations Received	\$5,335.24	6.00%	\$0.00	0.00%
Miscellaneous	\$0.00	0.00%	\$44.75	0.00%
Administrative Service Fees	\$0.00	0.00%	\$2,500.00	2.30%
Tyremax Pty Ltd	\$0.00	0.00%	\$8,000.00	7.40%
Interest Received	\$46.37	0.10%	\$504.56	0.50%

Total Income - Other	\$5,381.61	6.00%	\$11,049.31	10.30%
Total Income	\$89,278.89	100.00%	\$107,478.22	100.00%
Cost of Merchandise Sales				
Cost of Merchandise	\$0.00	0.00%	\$136.36	0.10%
Cost of Log Books	\$715.91	0.80%	\$2,627.27	2.40%
Cost of Log Book Covers	\$0.00	0.00%	\$363.64	0.30%
Cost of Clothing - Freight	\$0.00	0.00%	\$14.23	0.00%
Total Cost of Merchandise Sales	\$715.91	0.80%	\$3,141.50	2.90%
Gross Profit	\$88,562.98	99.20%	\$104,336.72	97.10%
Expenses				
Accounting Fees	\$1,200.00	1.30%	\$2,475.00	2.30%
Bank Fees	(\$127.27)	-0.10%	\$15.20	0.00%
Bank Fees - Merchant Fees	\$688.55	0.80%	\$754.76	0.70%
Bookkeeping Fees	\$510.00	0.60%	\$210.00	0.20%
Computer Hardware Expenses	\$0.00	0.00%	\$25.00	0.00%
Computer Software Expenses	\$0.00	0.00%	\$192.85	0.20%
Dues/Fees/Permits/Licences	\$0.00	0.00%	\$49.00	0.00%
Miscellaneous Expenses	\$0.00	0.00%	\$267.82	0.20%
Seminars Conducted	\$394.09	0.40%	\$0.00	0.00%
Sponsorship	\$9,000.00	10.10%	\$0.00	0.00%
A.E.R.A.				
AERA - Affiliation Fees Adult	\$8,261.82	9.30%	\$9,047.28	8.40%
AERA - Affiliation Fees Jnr	\$625.45	0.70%	\$538.17	0.50%
AERA - Rider Entry Fee	\$2,260.91	2.50%	\$2,026.52	1.90%
AERA - Meeting Expenses	\$4,663.92	5.20%	\$2,215.67	2.10%
AERA - End. Horse Rego Lifetim	\$600.01	0.70%	\$2,454.55	2.30%
AERA - End. Horse Rego Annual	\$272.72	0.30%	\$340.91	0.30%
AERA - Transfer of Ownership	\$54.54	0.10%	\$145.45	0.10%
Total A.E.R.A.	\$16,739.37	18.70%	\$16,768.55	15.60%
AGM Expenses				
AGM - Other Expenses	\$920.00	1.00%	\$827.59	0.80%
AGM - Printing & Postage	\$1,299.41	1.50%	\$1,104.25	1.00%
AGM - Raffles [Net]	(\$309.09)	-0.30%	(\$254.54)	-0.20%
Total AGM Expenses	\$1,910.32	2.10%	\$1,677.30	1.60%
Annual Awards	. ,		. ,	
Ann. Awards - Awards	\$7,450.73	8.30%	\$7,402.28	6.90%
Ann. Awards - Dinner Expenses	\$4,262.73	4.80%	\$2,231.82	2.10%
Ann. Awards - Entertainment	\$0.00	0.00%	\$1,500.00	1.40%
Total Annual Awards	\$11,713.46	13.10%	\$11,134.10	10.40%
Insurance	ψ,σσ	, .	Ψ11,101110	
Insur - Liability Adult riding	\$6,485.45	7.30%	\$7,127.27	6.60%
Insur - Liability Non riding	\$90.92	0.10%	\$77.27	0.10%
Insur - Liability Day Training	\$890.90	1.00%	\$1,222.73	1.10%
Insur - Liability Day Intro	\$1,075.46	1.20%	\$0.00	0.00%
Insur - Liability Day Intermed	\$263.64	0.30%	\$181.81	0.20%
Insur - Liability NSWERA	\$627.27	0.70%	\$663.64	0.60%
Insur - Liability Ride Org.	\$454.54	0.70%	\$54.55	0.00%
Insur - PA Voluntary Workers	\$395.45	0.40%	\$593.19	0.10%
Insur - PA Adults	\$15,052.74	16.90%	\$11,709.08	10.90%
Insur - PA Juniors	\$834.55	0.90%	\$392.72	0.40%
Total Insurance	\$26,170.92	29.30%	\$392.72	20.50%
	φ20,170.92	29.30%	φ∠∠,∪∠∠.∠Ό	∠0.50%
Meeting Expenses	#0.00	0.000/	#20.04	0.0004
Meet. Exp - Teleconferences	\$0.00	0.00%	\$28.94	0.00%
Meet. Exp Nibbles / Meals	\$286.18	0.30%	\$304.36	0.30%
Meet. Exp Minutes Secretary	\$510.00	0.60%	\$680.00	0.60%
Meet. Exp Fuel & Tolls	\$977.36	1.10%	\$1,591.07	1.50%
Meet. Exp Accomm.	\$278.91	0.30%	\$379.67	0.40%

Newsletter Expenses				
Newsltr - Editorial Fee	\$3,600.00	4.00%	\$3,600.00	3.30%
Newsltr - Printing	\$1,223.15	1.40%	\$4,107.09	3.80%
Newsltr - Postage	\$471.02	0.50%	\$683.96	0.60%
Total Newsletter Expenses	\$5,294.17	5.90%	\$8,391.05	7.80%
Promotional Expenditure				
Promotions - Fuel	\$0.00	0.00%	\$227.27	0.20%
Promotions - Other	\$0.00	0.00%	\$10,727.27	10.00%
Promotions - Prizes / Giveaway	\$0.00	0.00%	\$536.33	0.50%
Total Promotional Expenditure	\$0.00	0.00%	\$11,490.87	10.70%
Quilty Expenses	7000	0.00.0	, ,	
Quilty Expenses - Sponsorship	\$0.00	0.00%	\$909.09	0.80%
Total Quilty Expenses	\$0.00	0.00%	\$909.09	0.80%
Ride Management Related	φσ.σσ	0.0070	φοσοίσο	0.0070
Ride M - Printing & Stationery	\$95.45	0.10%	\$247.24	0.20%
ROF - Fuel	\$200.56	0.20%	\$0.00	0.00%
Total Ride Management Related	\$296.01	0.20%	\$247.24	0.20%
Secretariat Expenses	Ψ290.01	0.3076	Ψ247.24	0.2076
Sec. Exp Computer	\$0.00	0.00%	\$139.26	0.10%
Sec. Exp Computer Sec. Exp Postage	\$80.02	0.00%	\$402.15	0.10%
			·	12.20%
Sec. Exp Secretariat Fees	\$13,144.80	14.70%	\$13,144.81	
Sec. Exp Print / Stationery	\$476.92	0.50%	\$518.70	0.50%
Sec. Exp Phone & Internet	\$676.64	0.80%	\$667.91	0.60%
Sec. Exp Fuel	\$22.54	0.00%	\$0.00	0.00%
Sec. Exp Other	\$90.00	0.10%	\$0.00	0.00%
Sec. Exp Offsite storage	\$386.35	0.40%	\$607.11	0.60%
Total Secretariat Expenses	\$14,877.27	16.70%	\$15,479.94	14.40%
SMC Non Meeting Reimbursements				
SMC - Phone & Internet	\$18.18	0.00%	\$0.00	0.00%
SMC - Postage	\$12.55	0.00%	\$0.00	0.00%
Total SMC Non Meeting Reimbursements	\$30.73	0.00%	\$0.00	0.00%
State Ride Expenses				
State Ride - Gen Exp	\$510.54	0.60%	\$0.00	0.00%
Total State Ride Expenses	\$510.54	0.60%	\$0.00	0.00%
TPR Accreditation & Training				
TPR - Equipment	\$231.82	0.30%	\$0.00	0.00%
TPR - Printing & Stationery	\$0.00	0.00%	\$119.09	0.10%
Total TPR Accreditation & Training	\$231.82	0.30%	\$119.09	0.10%
Vet Accreditation & Training				
VA - Travel & Accommodation	\$0.00	0.00%	\$784.12	0.70%
Total Vet Accreditation & Training	\$0.00	0.00%	\$784.12	0.70%
Website Expenses				
Website - Maintenance	\$436.36	0.50%	\$0.00	0.00%
Website - Website Hosting	\$0.00	0.00%	\$436.36	0.40%
Total Website Expenses	\$436.36	0.50%	\$436.36	0.40%
Total Expenses	\$91,928.79	103.00%	\$96,433.64	89.70%
Operating Profit	(\$3,365.81)	-3.80%	\$7,903.08	7.40%
Total Other Income	\$0.00	0.00%	\$0.00	0.00%
Total Other Expenses	\$0.00	0.00%	\$0.00	0.00%
Net Profit/(Loss)	(\$3,365.81)	-3.80%	\$7,903.08	7.40%